SERVICES MATRIX

Residential

LPCs that utilize TVA EnergyRight Residential are able to build or strengthen their reputation as a trusted advisor and partner in energy efficiency and savings for their locally served customers while identifying service pain points that can lead to new help residents save energy

PROGRAM	PURPOSE	ENERGY SAVINGS	MONEY SAVINGS	TRUSTED ADVICE	CONVENIENCE	REDUCE CARBON	CO-PROMOTION OPPORTUNITIES	LPC PARTICIPATION REQUIREMENTS	RESOURCES
Home Energy Rebates	Financial incentives that encourage customers to explore and purchase energy-saving home equipment upgrades.	\bigcirc	\bigcirc			\bigotimes	QCN, Financing, EnergyRight Marketplace, Home Energy Evaluation	Complete the Program Implementation Plan (PIP) and choose either the TVA-managed or LPC-managed home energy rebates model.	
New Homes Incentives	Financial incentives that encourage Valley homebuilders to build more energy efficient homes.	\bigcirc	\bigcirc			\bigotimes	QCN, Home Energy Rebates	Complete the Program Implementation Plan (PIP) and choose either the TVA-managed or LPC-managed New Homes incentives model.	
Quality Contractor Network (QCN)	Give customers access to trustworthy licensed and insured contractors trained to meet TVA's quality guidelines. Create job leads for local contractors.			\bigcirc	\bigcirc	\bigcirc	Home Energy Evaluation, Financing, Quick Quote, EnergyRight Marketplace, Home Uplift, Home Energy Rebates		
Home Energy Evaluation	Show customers how their homes use (and lose) energy.	\bigcirc	\bigcirc	\bigcirc	\bigotimes		QCN, Financing, EnergyRight Marketplace, Home Energy Rebates	LPC authorizes TVA/CLEAResult to schedule and conduct evaluations.	
Financing	Offer affordable on-bill financing to customers looking for money-saving upgrades.		\Diamond		\bigcirc	\bigcirc	QCN, Home Energy Evaluation, DIY Home Energy Assessment, Home Energy Rebates	On-bill: LPC manages and funds loan.	
DIY Home Energy Assessment	Give customers a simple way to check their homes' energy efficiency.	\bigcirc	\bigcirc	\bigcirc	\bigotimes		QCN, Home Energy Evaluation, Financing, EnergyRight Marketplace, Home Energy Workshop, Home Energy Rebates		
EnergyRight Marketplace	Make choosing the right energy efficient products easier than ever for customers.	\bigcirc	\bigcirc		\bigcirc		Home Energy Evaluation, DIY Home Energy Assessment, Home Energy Workshop, Home Energy Rebates		
Home Uplift	Help income-eligible customers save money with free home energy upgrades.	\bigcirc	\bigcirc		\bigcirc	\bigcirc	QCN, Home Energy Evaluation, DIY Home Energy Assessment, EnergyRight Marketplace, Home Energy Workshop, Home Energy Rebates	LPC elects to participate in program and provides matched funding.	
Home Energy Workshop	Show customers how to harness the power of their home's energy.	⊘		\bigcirc	\bigcirc	\bigcirc	QCN, Home Energy Evaluation, Financing, DIY Home Energy Assessment, EnergyRight Marketplace, Home Energy Rebates, Home Uplift		
Eye Spy Energy Kids' Workshop	Teach K-5th grade students all about energy in the communities you serve!	⊘		\bigcirc	Ø	\bigcirc	DIY Home Energy Assessment, School Uplift		

Business & Industry

LPCs that utilize TVA EnergyRight Business & Industry Services are able to build or strengthen their reputation as a trusted advisor and partner in driving energy efficiency and reducing carbon emissions for their locally served customers, which leads to more meaningful customer and community engagement.

Learn more about B&I programs by scanning the QR code. Email us at TVABusinessIncentive@tva.gov or call **866-233-0450** to speak to a program representative.

Energy Evolution Workshop	students all about energy in the communities you serve!	\bigcirc		\bigcirc	\bigcirc	\bigcirc	DIY Home Energy Assessment, School Uplift		
Business & Industry Incentives	Offer all business, federal and industrial customers financial incentives on energy-saving equipment.	\otimes	\bigotimes			\bigotimes	Preferred Partners Network, Green Switch, Green Flex		
Preferred Partners Network (PPN)	Help B&I customers hire commercial and trade contractors with confidence.	\otimes	\otimes	\bigcirc	\bigotimes	\bigotimes	Incentives, School Uplift, Strategic Energy Management, FESP, Green Switch, Green Flex, Green Invest	LPC may recommend and assist TVA in recruiting contractors.	
Federal Energy Services Program (FESP)	Build partnerships with federal customers.	\otimes	\bigotimes	\bigotimes		\bigotimes	Incentives, PPN, Compressed Air Training, Green Flex, Green Invest		
School Uplift	Give schools the tools they need to lower their energy bills.	\otimes	\otimes	\otimes		\Diamond	PPN, Incentives, Eye Spy Energy Kids' Workshop, Energy Evolution Workshop, Green Switch	LPC elects to participate in program and receives training and support from TVA to recruit and implement School Uplift.	
Strategic Energy Management	Help industrial customers boost their triple bottom line: People. Planet. Profit.	\otimes	\otimes	\Diamond		\Diamond	School Uplift, Incentives, Compressed Air Training, Demand Response, Green Flex, Green Invest		
Compressed Air Training	Provide industrial customers with compressed air system training.	\otimes	\Diamond	\bigotimes	\bigotimes		PPN, Incentives, FESP, Green Flex, Green Invest		
Energy Assessments	Show large commercial and industrial customers how they can save energy and access incentives with a free Energy Assessment.	\bigotimes	\bigotimes	\bigotimes	\bigotimes	\bigcirc	Incentives, PPN, Strategic Energy Management		
Business Energy Savings Training	Provide businesses with industry-specific research, guidance and resources.	\bigotimes	\bigotimes	\bigotimes	\bigotimes	\bigotimes	Incentives, PPN		
Fast Charge Network	Get customers connected to electric vehicle chargers.				\bigotimes	\bigotimes	Green Switch, Green Connect, Residential		

Electric **Vehicles**

LPCs can use EV programs a tool to increase customer ar community engagement whi becoming an innovative solu provider in the area.

	Fast Charge Network	Get customers connected to electric vehicle chargers.			\bigcirc	\bigcirc	Green Switch, Green Connect, Residential
s as a and vhile olutions	Awareness Efforts	Give customers easy access to EV information.		\bigcirc	\bigcirc	\bigcirc	EnergyRight Marketplace, Green Switch, Green Connect
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Offer financial incentives to industrial

during high-demand periods.

customers who reduce their energy use

Partner with Business & Industry customers

to reduce their power use during times of

energy system need through aggregation

Teach middle and high school

Demand Response

With Demand Response, LPCs can provide Business & Industry customers a way to lower their energy use during times of system need, which reduces carbon emissions and makes energy more cost-effective ar

During events, LPCs financial incentives b distribution feeder vo lower half of the ANSI standard, which reduces energy consumption.

and reliable.		offered in partnership with Enel X.
receive energy by operating voltages in the	Voltage Optimization (VO)	Reduce power during times of energy

Interruptible Power (IP)

Peak Power Partners

\bigcirc	\bigcirc	\bigcirc	Incentives, Compressed Air Training, Green Flex, Green Invest	agreement with TVA and customer.	
\otimes	\otimes	\bigotimes	Strategic Energy Management, Compressed Air Training, Green Switch, Green Flex, Green Invest		
\otimes	\otimes	\otimes		LPC commits to multi-year contract.	

Strategic Energy Management,

LPC commits to tri-party